SALES MANAGER

THE
INNOVATION COMPANY
PARIS

You are an experienced Sales Manager with a background in **personal care raw materials**.

You enjoy **building relationships** and developing **new business, with customers.**

An exciting opportunity has opened for a sales manager to join an **established, innovative raw materials supplier** to **develop business** within **cosmetics** and **personal care**.

Your role includes the overall responsibility for the **operational development** of **business activity** in **Europe**. With excellent **relationship building** skills, you will develop and execute strategic **account plans** for all customers, **build upon existing relationships** and **develop new business**.

Using your sales experience, you will understand the **innovative ingredients** and **plan and achieve** the **sales budgets**, respond to customers technical and commercial enquiries. A key networker, you will attend **trade shows, network** and gather **market information**.

Working collaboratively with other areas of the business, you will work with the **customer service** teams in relation to **stock samples** and **innovation**.

As a **highly motivated** and **dedicated sales professional** this is an excellent opportunity to contribute your **entrepreneurial spirit** and **strong operational skills** to an innovative personal care company.

CONTRACT:

Permanent

SALARY:

Based on experience 36-60K€

CONTACT:

To apply for this role please contact Christelle Bourot:

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www.theinnovationcompany.fr