The Innovation Company®

CAREER OPPORTUNITY

Account Manager – Cosmetic ingredients

Permanent position (CDI)

Permanent Contract (39h) | **Dreux, France (On-site)** | **As soon as possible**

The Innovation Company® stands apart in a cosmetic world undergoing profound transformation. Operating at the **highest level of cosmetic science**, the company designs and manufactures **innovative, high-performance ingredients** for **skin care, sun care, colour care, and hair treatment,** combining advanced **materials technology** with deep scientific insight.

In an industry that demands constant reinvention, The Innovation Company® distinguishes itself through its **strong R&D culture**, exceptional **scientific expertise**, and a genuine passion for beauty science know-how. Its work is supported by **a state-of-the-art testing laboratory**, equipped with **unique scientific machines**, enabling the development of **performed, tested**, **and validated raw materials and formulas.**

With **more than 3,000 references, bulk specialty products,** and **Top UL Formulas ranked number one on UL Prospector,** the world's leading materials and formulation database, the company is recognized globally for the quality and performance of its innovations.

Present on **global markets** with an **international network of more than 30 distributors worldwide**, The Innovation Company® remains a **human-sized organization among the largest players in cosmetics and personal care,** combining agility, independence, and scientific excellence to anticipate change and shape the future of beauty.

Located in Dreux, a historic royal town near Paris, you will benefit from a **strategic location** combining affordability, access to nature, and proximity to one of Europe's leading business and innovation hubs.

Fancy taking on the challenge?

Tell us more about your talent. What unique aspects of your personality can you bring to the position?

Looking forward to hearing from you soon!

To apply for this job, please send us your resume at :
joboffers@theinnovationcompany.fr

Your role

We are looking for an **Account Manager** to support our client and distributor relations, and project management activities. This role sits at the intersection of **science, marketing, and international business**, providing a unique opportunity to contribute to the company's global impact.

Reporting to the Marketing Manager, the Account Manager team member contributes to develop the distributor network across North America (NA), APAC, and EMEA to drive sales performance, with a strong emphasis on data analysis (UL Prospector) and effective distributor communication.

Daily Tasks & Mission

01

- **Analyze UL Prospector data** and provide statistics to distributors **to support their business and foster a double fruitful collaboration**
- Handle **technical inquiries** from customers and distributors (marketing and technical documentation)
- Coordinate requests with internal teams **(R&D, Formulation, Testing, Regulatory Affairs)**
- Manage sample requests and ensure proper follow-up
- Provide **technical pre-sales support** (ingredient selection, consumer benefits, claims)
- Participate in **technical presentations, trainings, or customer meetings** when needed

02

Media & Communication

- Support the drafting of **professional mailings**
- Update **customer databases**
- Write content for **marketing materials** according to guidelines
- Participate in media animation and the valorisation of technical content

03

Project Management

- Support the organisation of **professional events** (seminars, exhibitions in France and abroad, business trips) and visits worldwide
- Update and enhance the company's **promotion tools**
- Support various **cross-functional projects** (contract drafting, ad-hoc analyses, etc.)

04

What you will learn

- To have a thorough understanding of our cosmetic raw materials and know how to demonstrate their added value to laboratories, formulators, and brands.
- Work closely with our R&D, Formulation, and Testing teams to develop a solid and distinctive scientific case, particularly by creating technical and sales materials.



Profile

This position is ideal for someone who is **organized, curious, data-oriented, and comfortable in a scientific and international environment**, and who wants to be part of a **human-sized company that stands out among the major players in cosmetics and personal care.**

We are looking for someone that is **value-driven with experience and cosmetic know-how** (2-3 years in cosmetics or related fields required). **Please note that if you don't meet the experience requirements, your application will not be evaluated. It is a position that demands expertise and distributor experience in the cosmetic industry.*

- BSc or MSc in **Chemistry, Advanced Skin Biology or related field**
- Fluent English is mandatory. A second language is a plus.

Why would you join us

- Work and be part of an international environment.
- Discover how Science contributes to Beauty in Cosmetic.
- Join an innovative company with a dynamic team.

Contract

- Permanent contract – 39h.
- In Dreux, France (no remote work accepted).
- Salary commensurate to profile.
- Benefits: Tickets Restaurants, Iphone, Mac.
- Start: As soon as possible.